# Marianna Zhang

she/her

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#### PROFESSIONAL APPOINTMENTS

# Postdoctoral Researcher, Psychology, New York University

starting Aug 2024

• Adviser: Marjorie Rhodes

#### **EDUCATION**

# Ph.D., Psychology, Stanford University

expected Jun 2024

- Dissertation: Structural thinking and its consequences: a developmental approach.
- Committee: Ellen M. Markman, Steven O. Roberts, Tobias Gerstenberg, Hyowon Gweon

## B.A., Psychology with Honors & Minor in Philosophy, The University of Chicago

2018

- Honors thesis: Perspective-taking in mental imagery of the actions of others. (thesis)
- Advisers: Daniel Casasanto & Susan Goldin-Meadow
- Tutorials in Metaphor and Philosophy of Cognitive Science, St. Catherine's College, Oxford

Autumn 2017

# RESEARCH EXPERIENCE & TRAINING

## Graduate Researcher, Markman Lab (PI: Dr. Ellen Markman), Stanford University

2018-present

• Studying children's reasoning about social categories, including reasoning about social structure and the development of gender stereotypes.

## Participant, Diverse Intelligences Summer Institute (DISI), University of St Andrews

Jul 2019

• Selected to attend institute for collaboration across psychology, philosophy, sociology, and anthropology.

**Participant**, Concepts in Action: Representation, Learning, and Application (CARLA) Summer School

Institute of Cognitive Science, University of Osnabrück

Aug 2018

• Selected to attend summer school & conference across psychology, philosophy, and linguistics.

# Research Assistant, Experience and Cognition Lab (PI: Dr. Daniel Casasanto), University of Chicago

2014-2018

- Found that mental imagery and language processing about others' actions involves simulation of others' bodily perspective in an embodied cognition fMRI study (Zhang, honors thesis, 2018).
- Established that language processing about one's own actions involves simulation of one's own bodily experience in an embodied cognition tDCS study (Gijssels et al., 2019).
- Examined whether loudness affects perception of temporal duration in a study testing a cross-domain mapping proposed by metaphor theory.

#### Summer Intern, Laboratory for Developmental Studies (PI: Dr. Susan Carey), Harvard University

Summer 2016

• Investigated formal explanations and domain information as potential sources of information in how children and adults develop representations of natural kinds (Zhang et al., 2016, poster).

## Summer Intern, Cognition and Development Lab (PI: Dr. Frank Keil), Yale University

Summer 2015

- Found that a decision-making context reduces a causal reasoning bias, the latent scope bias (Johnson et al., 2016).
- Studied whether adults compare explanations via iterative comparison.

## **PUBLICATIONS**

\*co-first author, †student advisee

**Zhang, M. Y.**, Sullivan, J. N., Allums, S. & Markman, E. M. (in prep). The impact of parental strategies in conversations with children about racial disparities.

Zhang, M. Y., Liu, L.<sup>†</sup>, & Markman, E. M. (in prep). Let's talk structure: the positive outcomes of structural thinking. Asaba, M., Zhang, M. Y. & Leonard, J. (in press). Children expect adults to hold gender stereotypes, even when they are not accurate. In *Proceedings of the 46th Annual Meeting of the Cognitive Science Society*. Austin, TX: Cognitive Science Society.

**Zhang, M. Y.**\*, Sullivan, J. N.\*, Markman, E. M. & Roberts, S. O. (2023). Children's structural thinking about social inequalities. *Child Development Perspectives*. (paper)

2022

2021

- **Zhang, M. Y.**, Liu, L.<sup>†</sup>, & Markman, E. M. (2023). Let's talk structure: the positive outcomes of structural thinking. In *Proceedings of the 45th Annual Meeting of the Cognitive Science Society* (pp. 1564–1571). Austin, TX: Cognitive Science Society. (paper)
- Chestnut, E. K., **Zhang, M. Y.**, & Markman, E. M. (2021). "Just as good": Learning gender stereotypes from attempts to counteract them. *Developmental Psychology*, *57*(1), 114–125. (paper, data)
- Johnson, S. G. B., **Zhang, M.**, & Keil, F. C. (2016). Decision-making and biases in causal-explanatory reasoning. In *Proceedings of the 38th Annual Meeting of the Cognitive Science Society* (pp. 1967–1972). Austin, TX: Cognitive Science Society. (paper)

#### RESEARCH PRESENTATIONS

RESEARCH PRESENTATIONS	1
<b>Zhang, M. Y.</b> & Markman, E. M. Limitations and future directions in studying structural thinking in young chil Talk at Cognitive Development Society, Pasadena, CA. (slides)	aren. 2024
Asaba, M., <b>Zhang, M. Y.</b> & Leonard, J. A. Children's representations of others' gender biases.  Poster at Cognitive Science Society, virtual. (abstract)  Poster at Society for Research in Child Development (SRCD) Biennial Meeting, Salt Lake City, UT.	2023 2023
<b>Zhang, M. Y.</b> , Popat, A. K., Santos, M., Mottl, P. R., Bian, L. & Markman, E. M. Language frequently used in best-selling storybooks can thwart their intent to inspire girls.  Poster at Cognitive Development Society (CDS), Madison, WI. (poster)	2022
Zhang, M. Y. & Markman, E. M. Let's talk structure: the positive consequences of structural thinking.  Invited talk at Genericity, Stability, and Structural Interactions workshop, CSU East Bay.  Invited talk at Conceptual Development & Social Cognition Lab, New York University.  Poster at Cognitive Science Society, virtual. (poster, paper)  Talk at Society for Philosophy & Psychology (SPP), Pittsburgh, PA.  Invited talk at Developmental Psychology Colloquium, University of California-Santa Cruz.  Poster at the Society for Personality & Social Psychology (SPSP) conference, San Francisco, CA. (poster) (received Graduate Poster Award, Runner-Up)  Talk at Budapest CEU Conference on Cognitive Development (BCCCD), virtual.  Talk at Harvard Women in Psychology Trends in Psychology conference, virtual.  Invited talk at Leonard Learning Lab, Yale University.	2024 2023 2023 2023 2022 2022 2022 2021 2021
Poster at Cognitive Science Society, virtual. (abstract, poster) Talk at Developmental Psychology Area Brownbag, Stanford University. (talk) Invited talk at Causality in Cognition lab meeting, Stanford University.	2021 2021 2020
<ul> <li>Zhang, M. Y. &amp; Markman, E. M. Essentially blocked: the role of structural factors in blocking essentialism.</li> <li>Poster at Cognitive Development Society, Louisville, KY. (poster)</li> <li>Talk at Developmental Psychology Area Brownbag, Stanford University.</li> <li>Gijssels, T., Zhang, M. Y., Lucero, C., Berman, M. G., &amp; Casasanto, D. Understanding language about other</li> </ul>	2019 2019
people's actions. Poster at Cognitive Science Society, Montreal, QC. (abstract)	2019
<b>Zhang, M. Y.</b> , Gijssels, T., & Casasanto, D. Perspective-taking in mental imagery of the actions of others. Poster at the University of Chicago Psychology Honors Day Symposium, Chicago, IL. (poster)	2018
<b>Zhang, M.</b> , Haward, P., & Carey, S. Sources of information in the acquisition of principled properties. Poster at Harvard University Laboratory for Developmental Studies Summer Internship Poster Day, Cambridge, MA. (poster)	2016
GRANTS & FELLOWSHIPS	
Graduate Dissertation Fellowship, Clayman Institute for Gender Research, Stanford University  Graduate Research Opportunity, School of Humanities & Sciences, Stanford University (\$3000)	2024

Summer Collaborative Research Fellowship, Stanford Impact Labs, Stanford University (\$4000)

Research Data Grant, Institute for Research in the Social Sciences, Stanford University (\$1500)

Norman H. Anderson Research Award, Department of Psychology, Stanford University (\$2000)	2019, 2023	
Regina Casper Stanford Graduate Fellowship in Science & Engineering, Stanford University	2018–2021	
Dean's Distinguished University Fellowship, Ohio State University (3 years, declined)	2018	
Norwegian Summer Institute on Language and Mind, University of Oslo (declined)	2018	
Graduate Research Fellowship Program, Honorable Mention, National Science Foundation	2018	
Earl R. Franklin Research Fellowship, Department of Psychology, <i>The University of Chicago</i> (\$3000)	2017	
University Merit Scholarship, The University of Chicago	2014–2018	
HONORS & AWARDS		
Diversity Travel Award, Society for Philosophy & Psychology (SPP)	2023	
James W. Lyons Award for Service, Dean of Students Office, Stanford University	2023	
Graduate Feminist Award, Vice Provost for Graduate Education/Women's Community Center, Stanger		
Graduate Poster Award Runner-Up, Society for Personality and Social Psychology (SPSP)	2022	
Diversity Travel Award, Cognitive Development Society (CDS)	2019	
Phi Beta Kappa, The University of Chicago	2019	
	2016	
Student Leadership Recognition and Access Award, Student Government, The University of Chicago		
Dean's List, The University of Chicago (ineligible 2017)	2015, 2016, 2017	
TEACHING	*online	
Guest Lecturer (1 course), Stanford University		
Language, Gender, & Sexuality (LINGUIST 156/FEMGEN 156X)	Spring 2024	
Teaching Assistant (7 courses), Stanford University		
Gendered Innovations in Science, Medicine, Engineering, and Environment (HISTORY/FEMGEN 44	- 1	
Advanced Research / Honors Program (PSYCH 198)	Autumn 2022	
• Taught workshops on research and professional skills in a small seminar class.	_	
	*, Summer 2021*	
• Taught a guest lecture on language and thought in a large lecture class.		
<ul> <li>Graded problem sets and major assignments, and met with students in office hours.</li> </ul>		
Introduction to Psychology (PSYCH 1)  Autumn 2019, Winter 20	20, Spring 2020*	
• Taught 2 weekly sections of 12-20 students each quarter & graded assignments.		
• Developed an online teaching guide for sections during an emergency pivot to online teaching.		
<ul> <li>Invited back in a two-quarter teaching program for a third quarter of teaching.</li> </ul>		
Internship Coordinator, Stanford University		
CSLI Summer Internship, Center for the Study of Language and Information	2020, 2022	
Psych-Summer Research Program, Department of Psychology	2023	
• Designed mentorship contracts, mentor training, orientation, weekly workshops, and other events	tor interns.	
Mid-Quarter Teaching Consultant, Introduction to Psychology, Stanford University	2021-present	
Graduate Teaching Consultant, Center for Teaching & Learning, Stanford University	2020-2023	
Graduate Teaching Consultant Coordinator, Center for Teaching & Learning, Stanford University	2021-2023	
<ul> <li>Provide individualized teaching feedback to graduate students across the university.</li> </ul>		
<ul> <li>Train and manage a team of more than a dozen graduate teaching consultants.</li> </ul>		
• Evaluate graduate student needs using focus groups and surveys, co-wrote a funding proposal for		
teaching certificate program, launched a university-wide teaching helpline for teaching-related ques	tions, developed	
a grant fund for graduate students to develop teaching-related events and resources.	1	
• Design & lead workshops, on e.g., student engagement, group work, leading discussions, inclusive pedagogy:		
Modell, A. & Zhang, M. Y. TA Orientation Any Time: A Self-Paced, Asynchronous Canvas Course.		
Poster (IdeaLab) at Academic Technology Expo (ATXpo), Saint Mary's College.	2023	
Talk at TEACH symposium, Stanford University.	2023	

Zhang, M. Y. & various co-facilitators. Leading discussions in the humanities & social sciences.

Invited workshop for TA Orientation, Stanford University. Winter 2021\*, Autumn 2021\*, Autumn 2022

Asynchronous course module for TA Orientation Anytime, Stanford University.

2023

Zhang, M. Y. Engaging students in the classroom.

Invited workshop for Psychology TA Orientation, Psychology, Stanford University.

2022, 2023

Zhang, M. Y. & Guzman, K. Making groups work in class.

Invited workshop for Teach the Teachers, School of Earth, Stanford University (cancelled).

2022

Zhang, M. Y. & Williams, L. Student engagement online.

Invited workshop for TA Seminar, Civil and Environmental Engineering, Stanford University.

2020\*

### MENTORING & OUTREACH

## Research Mentor (12 students)

- Train and mentor undergraduate research assistants in developmental research and career development.
- Mentor honors thesis students<sup>†</sup> in applying for funding and conducting independent research.
- · Lead weekly workshops on skills and professional development.

Emily Rinehart (BA, Stanford)	2023-present
Sachin Allums (BA, Stanford)	2022–present
Linda Liu (BA, Stanford)	2022-present
Kamilah Cole (BA, UC Berkeley)	2022
Amy Miyahara <sup>†</sup> (BA, Stanford → lab manager in Psychology, Notre Dame)	2021-2023
Natalie Sarmiento (BA, Stanford → lab manager in Psychology, UW-Madison)	2021–2022
Alex Riklin (BA, Stanford)	2021–2022
Mercedes Muñoz (BA, Boston University → PhD student in Psychology, Duke)	2020-2021
Melissa Santos <sup>†</sup> (BA, Stanford → lab manager in Psychology, Yale)	2019–2021
Aarthi Popat <sup>†</sup> (BA, Stanford → lab manager in Psychology, UCSD)	2019-2021
Alanna Sun (BA, Stanford)	2019-2020
Kristine Cho (BA, Pomona → PhD student in Marketing, UC Berkeley)	2019–2020

#### **Mentor** for psychology PhD applicants

Project SHORT (2021–present), Application Statement Feedback Program (ASFP) (2021–present), Stanford Psychology Paths to PhD (2019–present), Stanford Women's Community Center Women in STEM Mentoring (2018–2020)

Science outreach and education for middle schoolers from underprivileged/underrepresented backgrounds Stanford Science Penpals (2018–2020), The Think Tank educator & events manager (2015–2017; media coverage)

#### Science communication

**Zhang, M. Y.** (2024). The structural burden of men's declining social networks. *Gender News*. Clayman Institute for Gender Research, Stanford University.

**Zhang, M. Y.** (2023). Gender stereotypes contribute to misperceptions of gender norms across the world. *Gender News*. Clayman Institute for Gender Research, Stanford University. (article)

**Zhang, M. Y.** (2023). The fundamental moral dilemma faced by public experts. *Gender News*. Clayman Institute for Gender Research, Stanford University. (article)

# ACADEMIC SERVICE & LEADERSHIP

To the discipline

**Ad hoc reviewer**, *Psychological Science* (co-reviewer), Cognitive Science Society (CogSci) conference, Budapest CEU Conference on Cognitive Development (BCCCD)

## To Stanford University

# Diversity Committee, Department of Psychology

2019-2020

- Conducted the first systematic documentation of graduate admission practices across areas of the department, as part of a committee initiative assessing diversity in graduate admissions.
- Twice co-organized an annual public event, Paths to PhD, to communicate information about psychology graduate school and the application process to those from underrepresented backgrounds.
- Co-designed a department climate survey and transparency document for accountability to stakeholders.
- Created & maintain professional development resources, e.g., alumni & funding databases, for graduate students.

Cognitive/Developmental Faculty Search Committee, Department of Psychology	2021-2022
Developmental Area Graduate Admissions, Department of Psychology	2019–2020, 2021–2022
Developmental Area Graduate Interview Weekend, Department of Psychology	2022, 2023
Developmental Brownbag Seminar & Journal club, Department of Psychology	2019-2020

To the University of Chicago

Student Advisory Board, Cognitive Science Program

2017-2018

• Organized a group of undergraduates from psychology, philosophy, and linguistics to work with a faculty member on creating a cognitive science undergraduate major, which launched during the 2022-23 school year.

Faculty Liaison & Peer Mentor, Psi Chi (UC Psych)

2016-2018